



FEEL IT'S TIME TO LEAVE YOUR FLY-IN FLY-OUT ROLE BEHIND?

Fly-In Fly-Out jobs pay well, they can be varied, interesting and challenging, but there comes a time when those challenges may mean that it's time to look for a role closer to home. You know you want to move on, but what are your options? And how can you make a career switch that pays as well?

At Churchill Education, we have helped FIFO workers like you get the qualifications necessary to move on – and up – to rewarding, high-paying careers. With over 60 qualifications to choose from, you can be on your way to a more relaxed life in just months.



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Hi, I'm Randall Smith, founder of Churchill Education.

For 16 years, I was a shift worker and even now, I can remember how those shifts messed with my thinking. When I was on night shift, all I could think about was getting to bed and getting enough sleep. My world stopped because it revolved around work and sleep. No time or energy for a social life, and family life had to fit in around snatches of time between walking in the door from a shift, enroute to the bedroom, and waking up from sleep to head out again. It became my normal.

That's not to say I didn't enjoy my job, I did. It was a role I was good at and excelled in... that was until I didn't. When it came time for me to leave, I was battling mental illness and the goal became to get well. For me, that meant taking time out from my job for almost 14 months. Then, it was time to assess what to do next. I asked myself these questions:

- What am I good at?
- What are my skills?
- What am I qualified to do?
- What do I want to do next?

Sometimes, it's hard to answer these questions objectively so I turned to my wife who I knew would give it to me straight. I was surprised to hear that she felt I had skills I wasn't even aware of and reminded me of work and assignments I'd overlooked.

With this in mind, my thoughts turned toward what I was qualified to do... this was the tricky part, as the qualifications I'd received were largely job-specific and wouldn't necessarily translate in a new career.

That's when I started talking to a registered training organisation and discovered something called Recognition of Prior Learning or 'RPL'. Essentially, a way to formally recognise my experience and earn nationally recognised qualifications based on the skills I already had.

After going through this process of; steady job, job loss, recovery, assess skills, gain qualifications, I got pretty good at planning a career change. And that's what it basically comes down to, have a plan.

FIFO work isn't necessarily a long term plan... and you don't have to do it forever

You just need a Transition Plan. And we are here to share one with you, and help you realise that as a FIFO worker, you have a competitive edge that can help you land that dream job that gives you a decent pay and lets you go home each night.

We have helped other people construct their own FIFO Transition Plan. Here's how it is done.

Constructing Your Transition Plan

“If you don’t design your own life plan, chances are you’ll fall into someone else’s plan. And guess what they have planned for you? Not much.”

Jim Rohn was right, you know. This is all about designing your own life. And if you have had enough of a FIFO career, then you need to plan a new career.

You need to work out what are your secret weapons in all of this, what is on your side and gives you that competitive edge?

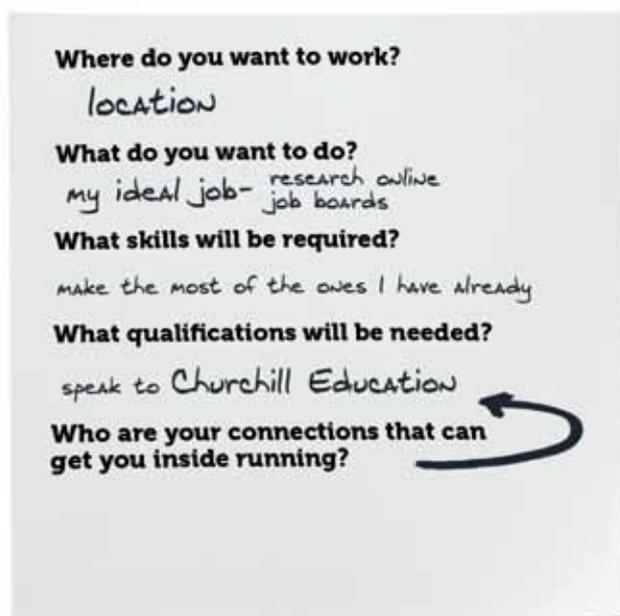
After working with FIFO workers for the last 8 years, helping them construct their own Transition Plan, it seems to me that you have three key advantages over the rest of the workforce:

You have a clear motivation to change: you are not sitting there, feeling like a change would be alright, but ah, it’s all too comfortable. You can feel the discomfort. You can feel the desire for change every single day that you are sitting far away from home; every time that you get on a plane to head away from your family. You are ready for change and that makes you a force to be reckoned with in the job market because you will go after it harder and that is attractive to an employer.

You have the time to pour into this: you have time after work, before work, and travelling to and from work to really work on your escape plan. One of the advantages of nothing to fill your free time is that you can fill it up with doing everything you can to successfully execute a job transition. Now is the right time.

You can give this your undivided attention. When you finish work, you only have to look after one person: yourself; which means you can really devote yourself to working on your escape plan. You can figure out what job you want, where it is, how it works and what you need to do to land that dream job. You are in a position to take action and give it your absolute focus.

The next step is to take your 3 key advantages and start writing your plan.



Ticking off most of this plan will be fast, but a key area that will need a little more time is getting your qualifications in order.

Fortunately, this is where your time and focus can really pay with Flexible Online Education.

Why Flexible Online Education is a Great Choice for FIFO Workers

Flexible online education offers several options. One is something called Recognised Prior Learning (RPL). RPL lets you get qualifications based on what you already know. For example, if you’ve been working in health and safety up at the mines but you aren’t technically qualified on paper, RPL can get you that resume-ready certification you need. There’s little to NO study involved with RPL through Churchill Education – you just apply,



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submit “evidence” (we’ll help you with that), we do the complicated assessment and paperwork end and you graduate with your qualification!

Another option is online courses. When you work FIFO, going to the university or other brick-and-mortar schools just isn’t possible. But with online education, you can study at your own pace. Your 12 hour day that just became an 18 hour day, a roster switch, odd hours... are not a problem. You can even study on the plane and turn that empty time into something useful! Courses usually take about 12 months to complete, but you can get them done faster. It’s totally up to you.

Another unexpected benefit of online study is that it gives you something positive to focus on. When you know you’re working towards a career where you’ll make more money, gain more respect, and spend more time with your family, it gives you a sense of purpose and something to work towards. In essence, online coursework not only prepares you to leave FIFO work, it makes working there more interesting!

The big tip for choosing your flexible online education option is to choose a program that really focuses on you and your situation. Let me explain...

Many times, courses are inflexible. The trainer decides the course materials, sets the assessments and determines the deadlines, all without knowing anything about you, the skills and knowledge you already have, the time you have to work with or the goals you are striving to reach. That’s a typical, disconnected training experience.

And it’s largely the reason that the industry graduation rate is around 35%.

But we think that is just a waste of your time and even worse, a waste of your experience.



So that's not how we work here, at Churchill Education.

We work with you to create a study program that focuses on the gaps you have in your knowledge and build real-life focused assessments that relate to what you are doing now in a job or what you want to be doing in a new career. Theory is only ever half of the learning puzzle. When you can match it with your areas of interest and practical skills, which is where learning really launches you into a whole new experience. When your learning experience is all about your career and your aspirations, you find yourself learning more readily and eagerly; and even better, when you encounter that scenario in your working life, you are more likely to instinctively know what to do and fall back on the learning that you took on board during your study time.

And it's not just the program that is different.

There is also the mentoring; someone who is completely committed to helping you transition out of your current FIFO job into a position that lets you live the life you want.

You want a mentor who has done what you want to do and knows how it all works (you wouldn't want a mentor who has never gone through what you are about to, would you?)

That's why, when my wife Tricia and I founded Churchill Education, we KNEW we had to add mentorship to all our services. After all, we had both been through the process with other companies and saw first-hand how a lack of support made it so much more difficult than it had to be. And now I'm bragging a little, but as a result of our commitment to mentoring, Churchill

students have a 95% graduation rate! This is unprecedented in an industry with a measly 35% graduation rate.

We hunted down the best mentors to be found; people who haven't spent a lifetime in the classroom but have been out in the field doing the types of jobs you are looking for. They have loads of experience to share with you, and are committed to seeing you succeed in the real world of career change. Even better, they have each changed careers themselves and understand what it takes to make a smooth transition from the old job to the new career.

And we're not just "go team" mentors; we're "we've got your back" mentors. We will remind you of important deadlines and contact you to check on your progress. We will take your calls when you get stuck, tap out answers on email when you need help and draw out the knowledge you already have to help fill in the gaps of the knowledge you need. We fill out paperwork for you and help you find available financing. We have tapped into the Australian Federal Government student loans so you can study and graduate with your Diploma, Advanced Diploma or Graduate Diploma now and start paying it off later. And if you start to falter, we'll give you the friendly kick in the pants you need to get going again. We will get you from enrolment to graduation, and we will leave no one behind. We 100% believe that your success is the only measure of our success.

Here's how mentoring can work for you onsite... one of our recent students, Ben, shared his story in the hope that it would help people just like him; FIFO workers looking for a Flexible Online education program that really understood the needs and experience of a FIFO worker.



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BEN'S STORY

Ben is a Health and Safety officer within the Food and Beverage arm of a large national company. His role requires him to work a tough Fly In Fly Out (FIFO) roster, which keeps him away from his family and home for 10 days at a time.

Ben has a great depth of experience. He has clocked up many years in the industry and has already gained a qualification in Work Health and Safety. He is at a point now, however, where he no longer wants to work on a FIFO basis. He is looking to settle permanently back in

his own town and return to his family each night.

In order to do this, Ben recognised that he'd need to seek an alternative role. He identified that there were opportunities for Quality Auditors within the Food industry in his city, but he would have to gain a nationally recognised Diploma in Quality Auditing to be considered for this specific job.

As his job often takes him away from home, Ben discounted the option of studying for this qualification at a TAFE or similar college. He decided to look into distance learning options and was drawn to Churchill Education due to their flexible approach and provision of mentorship.

Ben is now currently studying the Diploma of Quality Auditing with Gordon. Gordon's flexibility allows Ben to design his studying around his lifestyle:

Gordon and Ben 'meet up' over the telephone during the periods Ben is home.

During these sessions, Gordon supplies Ben with assignments that rely on him collecting evidence and examples from his working environment. Ben can then carry out these assignments whilst he is away, collecting the evidence he requires and completing the assignments in the evenings after work. Ben will often communicate with Gordon via email with any additional questions regarding his assignments, as Gordon is available to mentor Ben at any point throughout the course, not just when the two men have official 'sessions'.

This flexible style of learning, along with the presence of a constantly available mentor for support and advice, is allowing Ben to arm himself with the qualification he needs to gain a new position without him having to take any time out from work or to compromise his periods at home with his family.

Now all of that is a lot of information, and I know personally how hard the transition can be...

I had to give up a 16-year career in the Queensland Police Service (QPS) because of PTSD. I was very lost and depressed—my whole life had been about police service. It was all I had ever done. It seemed like there were just no good options out there for me in the “real” world. I had no idea how I was going to support my family and I was worried about the future.

While I left my job with QPS unwillingly, the move left me with the same questions and stresses you probably have right now: How can I make the transition? I’m not

qualified to do anything else so what jobs will be open to me? How will I support my family?

What turned it all around for me was getting qualifications. I was able to take the skills and knowledge I had from working as a police officer and turn that into Diplomas that could help me launch into a new a career! So while change may be scary, there’s no reason for you to stay in FIFO mining if you really want out.

Still doubtful? Well, we’ve helped countless FIFO workers get qualifications, so we know the obstacles you’re facing. Here are some common objections we’ve heard from FIFO workers, and how you can overcome them.

8 COMMON FEARS WE HEAR FROM OUR FIFO STUDENTS ...

1. I don’t know what else to do, I’m not qualified for anything else.

You’d be surprised what you’re already eligible for through RPL and how easy it is to become qualified for lucrative careers through study-based courses. You can get **nationally recognised certifications** in fields like Management, Work Health Safety, Government, Warehousing, Emergency Medical Response, Business, Project Management, and much more.

There’s a complete list of qualifications on our website— www.churchilleducation.edu.au. We also offer a free personal 20-minute phone consultation with a Skills Assessment Advisor. The Advisor can tell you what qualifications your past experience makes you eligible for and what would be a good career match for you.

So, you may not “look good on paper” right now. But this time next year you could be starting a high-profile job at a top company, confident you have the right knowledge, experience and education to back it up. Wouldn’t that be awesome?

2. Nothing else pays as much as FIFO work.

There’s no doubt the pay is good. That’s why people keep doing FIFO work. But that doesn’t mean there aren’t any other high-pay jobs available—if you have the right qualifications.

For example, Churchill Education offers a Diploma of Work Health and Safety for and a Diploma of Management in Human Resources. So we found some real job postings, along with salary ranges, from mycareer.com.au and seek.com.au (and there were PAGES of similar jobs—check it out for yourself if you want).



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NEW

★ **Safety Coordinator - Highrise Construction**
CGC Recruitment

Sydney Metro, NSW
\$120,000 - \$130,000

Fantastic opportunity to join a Top Tier 2 Builder. Previous experience working on

[More details](#)

17/02/2014



NEW

★ **Safety Coordinator - \$70M Highrise Residential**
CGC Recruitment

Parramatta Region, NSW
\$110,000 - \$130,000

Fantastic opportunity to join a Top Tier 2 Builder. Previous experience working on

[More details](#)

17/02/2014



HR Head - OD/Leadership Focus

Frazer Jones

This forward thinking business requires a HR Leader to continue to drive positive change. Combine your HR generalist skills with your passion for OD!

Human Resources & Recruitment > Consulting & Generalist HR

★ Add to shortlist

Sun 16 Feb

\$170K - \$180K + super
Sydney

As you can see from just these three examples, getting a Diploma in Health and Safety or Human Resources (or any of our other qualifications) can move you into a high-paying management level position (and pay) rather than you having to start at entry level.

You really CAN work regular hours, have weekends off, go home to family and friends every night, sleep in your own bed, and still pay the bills. Isn't that the life what you want?

3. Studying is going to be hard.

Let's be realistic here. You're tired from long shifts and your time off is either spent with family or catching up on rest. But weigh your options: you can be tired for years or tired for months! Here's what I mean: If you replace a few hours a week of watching TV with studying, you can get out of FIFO forever, in as little as 10 months. Imagine finishing that last roster and going home, knowing you never have to "Fly In" again. Wouldn't that be great?

So yes, studying is going to take some time, but it is going to be focused on what you want to learn and led by a person you enjoy working with. And it is absolutely worth it in the long run.

4. I tried online education before, but I didn't finish.

We hear this all the time. The average completion rate for online education is a tragic 33%. Except for Churchill Education—our completion rate is 95%-98% which is absolutely unheard of in our industry. Why is our completion rate so high?

Because we help you through the process every step of the way with your own personal Mentor. If you fall behind, we'll contact you to see what you need. So if you're motivated and stick with it, you WILL get your qualifications. More than a guarantee, it's our personal promise to you.

5. I already have RPL qualifications, but I'm capped out (or they're old).

If it's been awhile since you received your qualifications, then here's some good news. You now have years more experience you can translate into new RPL certifications! With the popularity of online education, there may also be qualifications that weren't available when you initially applied. Plus, we've gotten qualifications for people when other companies said they weren't eligible. Give us a call on 1300 793 002 we'll get you sorted out.

6. Most of the FIFO camps are in the middle of nowhere. What if I need help?

Let me tell you the story of why I founded Churchill Education. When I discovered what online education could do for me, I was excited. But that rush soon turned into disappointment when I saw how hard it was.

See, the “online education providers” weren’t really interested in helping me get RPL qualifications. They just wanted to sell me a packet and be done with me. I was left to fill out complicated paperwork, try to figure out what documentation was needed for evidence, slog through more paperwork... and with no one to help when I got stuck or had a question.

I started Churchill Education shortly after receiving my first qualifications. I had been through it, so I knew I could help other people navigate the process and reach their goals. That’s why our mission and focus is to help you get qualifications.

We fill out all that boring academic paperwork for you. We help you gather the evidence to support your assessment. If you’re taking a course and have a question, we’re a phone call or online chat away. If you get stuck, we’ll help you get unstuck. Even if you even need some motivation and support, we’re here for you. You will not go through this process alone.

7. I don’t want to spend the money on “fake” certifications.

First and foremost, these are not “fake” or “bought” certifications. They’re fully endorsed and recognised by the Australian government. Churchill Education is a Registered Training Organization (RTO). This means that all qualifications we offer are 100% legitimate, and can be used on your resume. We have helped tens of thousands Australians get the qualifications they need.

Now, as for the money... we understand. You work FIFO rosters in order to make as much money as possible, and it’s difficult to part with hard-earned money. But isn’t the whole point of money to improve your quality of life?

If you can use some of the money you’re making now to invest in a better future, to get a job that helps you

financially support and spend time with the people you love.

There’s also the future to consider. What if you were suddenly no longer able to do FIFO anymore? How would you pay the bills? You might have some money put aside, but if you have to take a job that pays a lot less than you make now, you’ll slowly chip away at your savings until you have nothing for all those years of hard FIFO time... I’ve seen it happen before.

We have also sourced you special Australian Federal Government student loans to complete Diploma and Advanced Diploma qualifications. That means you can study now, graduate and pay back the qualifications in smaller instalments along the way. It’s called VET FEE HELP and it is the difference between saving and waiting even longer for your new career, or starting now and graduating sooner.

Getting a qualification is relatively inexpensive. And you definitely get your return on investment through better job prospects, a good salary, income security, and a better life overall!

8. I don’t know where to start

That one’s easy—start by calling us! You can speak with one of our friendly, highly trained Skills Assessment Advisors. They will talk to you about your past experiences, see what you’re interested in doing, and recommend courses that you’re interested in actually doing.

The call is free, and there’s absolutely no obligation; just have a chat and see what options you have.

Call Churchill Education on 1300 793 002 and ask for your free skills assessment today.

Randall Smith

P.S. Please don’t wait. If FIFO work is taking a toll on you, then now is the time to start building a foundation so that when you do make the transition it will be as smooth and stress-free as possible. Don’t wait any longer. Give us a call today on 1300 793 002.

100% money-back guarantee to YOU!

We will process your RPL application and get your new qualification to you within 28 days of paying your qualification fee and giving your supporting evidence to us. Otherwise we will provide you with a full refund.

For more details or to book a **Free Skills Consultation** Call **1300 793 002 NOW** or go to **www.churchilleducation.edu.au**



Tricia Velthuisen

Co-Founder
Churchill Education